

# Press Release

August 5, 2004

## **Enbridge Services to Exit Product and Repair Business**

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Massena, New York -- Enbridge Services, the product and service subsidiary of St. Lawrence Gas, will no longer offer the sale, installation, or repair of natural gas appliances, effective September 30, 2004. Enbridge Services will continue to rent natural gas appliances, such as water heaters and conversion burners, to customers. Enbridge Services will continue to provide service, repairs and parts for its rental natural gas equipment.

Enbridge Services has offered a variety of high quality products and services to the customers of St. Lawrence Gas for more than 25 years. Declining growth in the number of new natural gas customers no longer supports the economics of the service and merchandising business.

"Changes in the natural gas business have made it increasingly difficult to successfully run our product and service business at competitive prices," stated Bob Simpson, President and General Manager, St. Lawrence Gas. "St. Lawrence Gas will continue to focus on providing safe, reliable delivery of natural gas. This includes working with the industry to identify and implement best practices, ongoing training to implement new practices and regulations, and maintaining the integrity of our distribution system."

Customers who have purchased products from Enbridge Services or used its repair services, will receive additional information in the mail in the coming weeks directing them to contractors that Enbridge Services has made arrangements with to handle warranty claims and other services. In early September, a large sale to liquidate Enbridge Services' remaining inventory of natural gas appliances will be advertised.

*For questions about the above release, contact Bob Simpson at 769-3516 x190*